
FERBER & CO. wins Healthcare M&A Sector Award



LONDON (May 2, 2018) FERBER & CO. has announced it won the “HEALTHCARE/ LIFE SCIENCES DEAL OF THE YEAR” award during M&A Advisor’s 2nd EMEA Corporate Growth Summit, held in London. This award win is the latest in a series of international industry recognitions acknowledging FERBER & CO. as a front runner in German M&A, both from a sector perspective and cross-border deal-making standpoint.



The firm earned this first class award for its role as exclusive M&A advisor in the sale of Zytoservice Group (“ZytoService” or “Company”), the number one German specialty-health full-service-provider in oncology to IK Investment Partners (“IK”). IK through its IK VIII Fund acquired ZytoService, the leading compounder of pharmaceuticals for patient-individualised infusions, from its founders and Capiton AG. Founded in 2002, ZytoService is one of the largest industrially certified compounders for infusions applied mainly in oncology treatment in Germany. Over the last decade Zytoservice has shown strong growth and became the leading specialty-health-full-service-provider in oncology with main activities ranging from compounding and distribution of individual parenteral infusions to special services for external and own community-based practices in the field of oncology, rheumatology and gastroenterology, as well as market leading wholesale activities.

FERBER & CO. advised the vendors in a competitive process designed to identify suitable sponsors for the existing management team to expand the business further and act as consolidator in the strongly regulated and very fragmented German compounding market. The transaction had a significant size in the German M&A mid-market and received highest recognition. Together with IK the founders will grow the business further organically and through acquisitions.

“Since the inception of The M&A Advisor Awards in 2002, we have been recognizing the leading dealmakers, firms and transactions. FERBER & CO. was chosen from over 300 participating companies to receive the award for this landmark transaction. It gives us great pleasure to recognize FERBER & CO. and bestow upon them our highest honor for the leading corporations and professionals who play a key role in successful M&A strategies,” said David Fergusson, Co-CEO and President,
The M&A Advisor

Alexander von Hachenburg, Managing Partner commented: “We are honored to receive this recognition, especially coming from such a renowned industry capacity like the M&A Advisor and its judging panel. Zytoservice is the only German oncology services platform that operates a substantial network of outpatient care centers and therefore is able to provide end-to-end healthcare services to patients. We are thrilled to have supported an innovative growth company like Zytoservice and its shareholders in achieving their goals, and to have M&A Advisor not only acknowledge the quality of our work as dealmakers but also recognize the trend-setting nature of the platform as future industry consolidator.”

About The M&A Advisor

Founded in 1988, The M&A Advisor was the first dedicated media company to offer insights and intelligence on mergers and acquisitions in the US. As the world’s premier think tank and leadership organization for M&A, restructuring and corporate finance professionals, the firm provides a range of integrated services including: The M&A Advisor Forums and Summits; The M&A Advisor Market Intelligence; M&A. TV; The M&A Advisor Live; The M&A Advisor Awards; and The M&A Advisor Connects.

www.madvisor.com

For further inquiries on the M&A Advisor EMEA Corporate Growth Award win, please contact:

Alexander von Hachenburg
Managing Partner
Montglasstraße 14
81925 München
hachenburg@ferberco.com

Manfred Ferber
Managing Partner
Montglasstraße 14
81925 München
mferber@ferberco.com

About FERBER & CO.

FERBER & CO. is considered one of the leading M&A boutiques in Germany with a strong international background. Over the years, FERBER & CO. has concluded more than 300 transactions, 80% of which were cross-border, with cumulative transaction values exceeding €10bn for its clients worldwide.

Visit our Website
www.ferberco.de

Copyright © 2018 FERBER & CO., All rights reserved.

Want to change how you receive these emails?
You can [update your preferences](#) or [unsubscribe from this list](#).

|<http://ferberco.de/Impressum-1-27.htm>|